



AIM:

- Develop & refine your coaching and leadership skills
- Employ your own 'Real World' opportunities to practise and perfect your leadership & coaching skills
- Provide you with a wealth of tools to apply back in the real world



OBJECTIVE:

- Understanding different mindsets
- Understanding your own preferred management style and how to project that on your team
- Switching between the role from a Leader to Decision Maker to Coach
- Operating as a Manager and how to be viewed as one
- Developing a working practise of coaching and feedback
- Developing strategies to identify and employ the team's individual strengths, whilst contributing positively to the dealerships performance

[Learn more about Leadership](#)



WHAT OUR CUSTOMERS SAY

"Thoroughly enjoyed the course.
This isn't something I normally
say about training courses.
So that means a lot"

James Newlove

Manager



"I found the training course today
really interesting, learning new
things about myself & how I can
communicate better with my team"

Jonathan Armstrong

Manager

"Insightful, helpful,
would recommend"

Simon Perry

Sales Advisor

